



IN COLLABORATION WITH









Illinois Revenue Growth vs. National

6.3%

ILLINOIS MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS

6.3%

Past 12 Months National 5.1%

ILLINOIS MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS



Next 12 Months National

Illinois Employment Growth vs. National

39%

ILLINOIS MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS

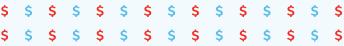


Past 12 Months National 3.0%

ILLINOIS MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS



Next 12 Months National



Illinois Companies Less Confident in Global and Local Economies than National Average



43%



73%



64%

Preparing for Growth Through Capital Investment

MOST MIDDLE
MARKET COMPANIES
IN ILLINOIS ARE
POISED TO INVEST.



VS. NATIONAL MIDDLE MARKET

56%

71%

80%

Illinois' Middle Market Defined

*10 MM-*1B



11%

OF ALL ILLINOIS

COMPANIES

MORE THAN **6,500**BUSINESSES



EMPLOYS

31% of the Illinois

WORKFORCE

\$300B

IN ANNUAL REVENUE



GENERATES

20%

OF ALL ILLINOIS
BUSINESS REVENUE

Illinois' Middle Market is Diverse



CONSTRUCTION 6%



FINANCE & INSURANCE

7.2%



7.5%



PROFESSIONAL SERVICES

7.1%



9.0%



MANUFACTURING

21.4%



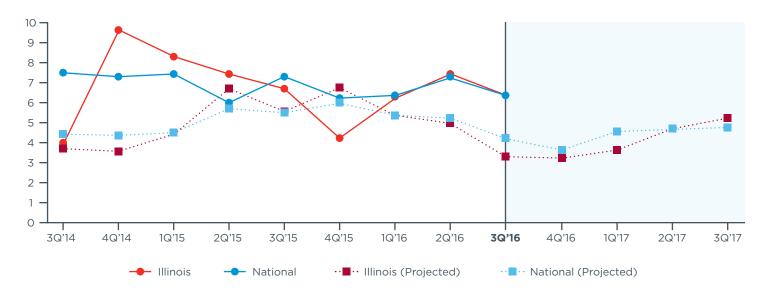
130%



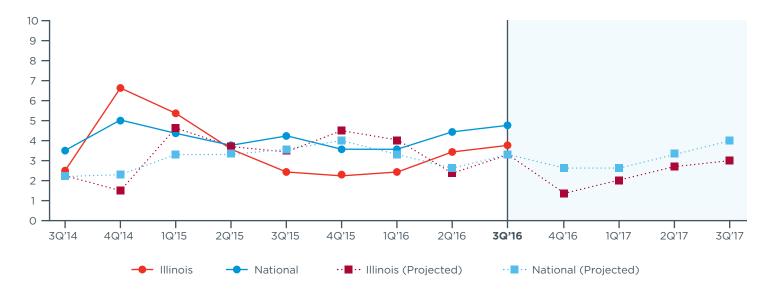
TRANSPORTATION & WAREHOUSING

3.3%

Actual & Projected Revenue Growth



Actual & Projected Employee Growth



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